

# HAWKERS COLLECTIVE

Singapore's Hawker Food is an **Icon of National Identity**. Hawkers Collective's Vision is to support **Singapore's Heritage Food Legacy** through socio-economic objectives.

Hawkers Collective endeavors to partner Legendary Hawkers with Aspiring Hawkers across Singapore's hawker landscape to perpetuate Heritage Food Legacy through supporting Hawkers achieve business goals.





In December 2020, Singapore's Hawker Culture recognized in UNESCO's Intangible Cultural Heritage of Humanity



The population of Legendary Hawkers ageing and increasingly vanishing

A fast growing emergence of contemporary Promising Hawkers

An increasing number of Aspiring Hawkers seeking to enter the local Heritage Food business

We endeavor to Bridge and Bond Legendary, Popular & Successful Hawkers with Aspiring Hawkers



HAWKERS COLLECTIVE

## THE HAWKER BRANDS

#### **Chinese Food**



#### HAWKERS Collective

## **JOURNEY TO BECOME AN ASPIRING HAWKER**



Application to the Hawkers Collective Programme

Meet up with the team to discuss and learn more about the Programme

#### **O2** Selecting A brand

Aspiring Hawkers selects a Hawker Mentor brand Deciding on a timeline to open stall

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**DECIDING ON A TIMELINE** 

Take 3 courses

Search for locations

Apprentice with Hawker Mentor

### **O4** QUALIFY FOR GRANT SUBSIDIES

Apple for our 12 months grant subsidies if you meet our grant criteria





### SIGN UP FOR THE HAWKERS COLLECTIVE SHARING SESSION

To indicate your interest, sign up for the Hawker's Collective session by scanning the QR code beside or filling in the form at <u>http://bit.ly/Hawkers-Collective</u>

Our team would contact you after you filled in the form and arrange a meeting with you to share more about the programme as well as to help you identify the path that you want to work towards

## <u>STEP 2</u>

### **CHOOSING A HAWKER BRAND**

Choose a hawker brand from the list of brands under Hawkers Collective



Hawkers Collective sharing session

## STEP 3

### **DECIDING ON A TIMELINE**

After choosing a Hawker brand, our team will sit down with you to understand your current situation and we will work together to come up with a timeline for opening your first stall

### **GOING FOR COURSES**

After deciding on the timeline, you will attend 3 courses under LearningHub to let you have a better understanding on setting up a business

### **SEARCHING FOR STALL LOCATION**

Concurrently, we will also be working with you to search for stall locations to open your stall

### **APPRENTICE WITH HAWKER MENTOR**

You will also be undergoing an apprenticeship with the Hawker Mentor of the brand you have chosen





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### **QUALIFY FOR GRANT SUBSIDIES**

If you are:

- 1. An aspiring hawker intending on starting your hawker stall in the Hawkers Collective programme
- 2. Meet our grant criteria

You can apply for our 12 months grant support.



## **3 MANDATORY COURSES\***

- Implement a Business Plan
- WSQ: Retail: Service Leadership (Service From the Heart)
- Follow F&B Safety and Hygiene Policies

Course Name	Fees (w/o WSQ subsidies)	SC & PRs >21 y/o	SC >40 y/o
Implement a Business Plan (20hrs)	\$481.50	\$256.50	\$76.50
WSQ: Retail: Service Leadership (24hrs)	\$722.25	\$314.25	\$122.25
Follow F&B Safety and Hygiene Policies (7.5hrs)	\$160.50	\$40.50	\$25.50
Total	\$1,364.25	\$611.25	\$224.25

HAWKERS COLLECTIVE

## **OUR HAWKER MENTORS**





AndrewAlexSoon Heng Pork NoodlesHong Seng Curry Rice



**Sumadi** Warong Pak Sapari



**Eddie** Lixin Fishball Noodles



**Pak Din** Aspirasi



**Raymond** Reimondo Seafood Congee



Elayne & Samuel Tian Kee Carrot Cake & Hokkien Mee



Sharon & Derek Western Barbeque

## **ESTIMATED COSTS TO SETTING UP THE BUSINESS**



#### Initial Expenses

Franchise Fee (One off)	\$5,000 For the use of the brand name
Renovation	\$8,000 - \$20,000 Varies based on chosen brand
Rental Deposit	Usually 2 months of your rental

#### Monthly Expenses

Rental of the stall	\$1- \$4,800 Inclusive of Rental, Table Cleaning Fee, Service & Conservancy Charges (if any)
Royalties	\$600 For the use of the brand name
Working Capital & Other Operating Expenses	\$8,000 - \$15,000 Cost of ingredients, Wages, Utilities etc.



## **STALL LOCATION**

#### **HAWKER STALLS**

#### Government - NEA

You MUST be:

- A Singapore Citizen or Permanent Resident
- 21 years old and above

NEA Tender is released 2<sup>nd</sup> half of each month. Aspiring Hawker will need to submit a tender application which closes end of the month

#### Private

- Locations sourced by HC or
- Aspiring Hawker will have to source for locations by themselves

#### COFFEE SHOPS FOOD COURTS

#### Private

- Locations sourced by HC or
- Aspiring Hawker will have to source for locations by themselves





# **CONTACT US**

## **HAWKERS COLLECTIVE**

Register your interest with us now:



Website: <u>https://www.hawkerscollective.com</u> Facebook: <u>https://www.facebook.com/hawkerscollective</u>